



Office | Industrial
Multi-Family
Retail
Residential



Len Blackstone Can Help You Successfully Buy, Sell, or Lease

If you're looking to buy, sell or lease Commercial or Residential Real Estate, Len Blackstone can help. Working with him is very straightforward. Three simple steps.

Step 1 – Needs Assessment and Market Review. Len will first listen to your needs. Then, evaluate your property or what you're looking for. You will learn about other properties, market trends, and competitive prices.

Step 2 – Action Plan. Working with you, Len will put together a strategic approach to meet your needs.

Step 3 –Execution. Utilizing Len's massive network of connections, he will work hard for you to sell, buy or lease property for you.



5 REASONS TO HIRE LEN

1. Successful Track Record.

During the last 30+ years, Len has helped hundreds of individuals and organizations – from multi-billion-dollar corporations to small businesses and nonprofits. He's an exceptional connector and consultant who inspires and serves his clients.

2. Knows Cottage Grove. Len and his wife, Deb, moved to Oregon in 1978 and to Cottage Grove in 1985. They have two adult daughters and live just outside of town. Len was on the South Lane School Board and has given much back to the community both financially and through volunteer efforts.

3. Driven to Help. Len's passion for Cottage Grove and our region's economic health is what drove him to get his real estate broker's license. He connected the dots: *economic health comes from well-paying jobs, which come from businesses; businesses reside in buildings and sit on land.*

4. Commission Only. As a buyer or tenant, you pay nothing for Len's services. As a seller or lessor, you pay only if the job is done.

5. Pleasure to Work With. Len is a nice guy. Smart. Fun. Strategic. Creative. Thoughtful. And very enjoyable to be around.

Extensive Network to Get the Job Done

Len Blackstone has access to thousands of potential prospects through his network of other Real Estate Brokers. Here are some examples:

- **Commercial Investment Division (CID)** – a group of 75 commercial real estate brokers in our local region who meet twice a month to share listings and needs.
- **Certified Commercial Investment Member (CCIM), Oregon and Southwest Washington** – a group of 200 commercial brokers who Len meets with monthly in Portland; they share listings and needs.
- **Vertical Email** – a network of 1,900 commercial brokers in Oregon, Washington and Idaho. Len receives daily emails from brokers looking for property to buy, sell and lease.
- **Regional Multiple Listing Service (RMLS)** – the region's largest network of real estate brokers.
- **LoopNet** – the nation's largest commercial real estate website with 5 million monthly visits, 800,000 listings, \$425 billion in property for sale, and 6.3 billion square feet for lease.



Let's Get Started
Connect with Len Blackstone
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